

CA acquires IDFocus LLC

CA, Inc. has acquired IDFocus LLC and its identity management technology, ACE™. Terms of the acquisition were not disclosed.

"Identity management is essential to comprehensive IT security, and the integration of CA Identity Manager and ACE technology enables CA to deliver a robust and powerful identity management solution," said Dave Hansen, corporate senior vice president and general manager, CA Security Management. "This acquisition strengthens CA's ability to continually enhance critical elements of CA's Identity and Access Management suite, which helps our customers effectively manage employees' and partners' identity lifecycles and meet new compliance demands."

IDFocus provides several key identity management capabilities with its technology. IDFocus software includes an improved ability to help customers meet compliance demands by proactively preventing segregation of duties (SoD) violations. As CA Identity Manager provisions users, it runs a check on the SoD policies set up in the IDFocus software. If a policy violation is identified, CA Identity Manager is designed to prevent the provisioning event from taking place, proactively managing compliance needs and preventing violations before they happen.

CA Identity Manager helps improve security and business efficiency by automating identity management processes, such as user provisioning. The integration of IDFocus software helps increase efficiencies by taking provisioning to a more specific, finer-grained entitlements level. By tightly integrating IDFocus software with CA Identity Manager, customers can link workflows and approvers to very specific user attributes. **ACQ**

This announcement appears as a matter of record only

CA Acquisition of IDFocus LLC and Identity Management Technology

Legal Adviser to CA:



Legal Adviser to IDFocus & IMT:



Tax Adviser to CA



Inspirational \$13.63m investment

InspirationalStores, a strategic partner for high-end and niche brands wanting to move online, has built on its early success to land a €10M (\$14M, £8M) second round of funding led by international venture firm Atlas Venture and joined by returning investor OTC Asset Management. Inspirational Stores is the latest project from a team of internet industry pioneers, including Michel de Guilhermier and Martin Genot (the founders and managers of Photoways, Europe's leading online photo service), Erik-Marie Bion (the former COO of online stalwart Hi-Media) and Bruno Emsellem (CTO of multiple startups including IBM-acquired GridXprt).

With the technology, logistics and marketing platforms already operational, the funds will be focused on strengthening the team (40-strong today) with great talents in online marketing, brand management, e-commerce and logistics; marketing activities on behalf of the brands; and international expansion to Europe, the US and Japan. The sole focus for the company is to make its brand partners successful online, in their home market and abroad.

Bryan, Garnier arranged the €10m funding, acting as sole placement agent and financial advisor to the company's founders, Michel de Guilhermier and Martin Genot. The team was consisted of Greg Revenu, Managing Director and Partner in the firm and Guillaume Duraou, Principal within the Corporate Finance department of the bank. Revenu commented: "Bryan, Garnier usually works on capital raisings for more mature companies, but we felt thrilled by the innovative model of Inspirational Stores, and by its seasoned management team. We decided to work alongside Inspirational Stores, being sure that the company would emerge as a major player in both e-retail and up-market universes." **ACQ**

This announcement appears as a matter of record only

Atlas Venture and OTC Asset Management Invest €10M in Inspirational Stores

Legal Adviser to the Management Team:



Financial Adviser to the Management Team:



Legal Adviser to the Equity Provider:



Symrise's fragrant acquisitions

On September 25, 2008, the corporation signed an agreement to take over Manheimer Fragrances.

The Natural Products business of Kerry Ingredients and Flavours is not part of this transaction and will continue as normal under Kerry ownership. Both companies have enjoyed significant growth rates in recent years and are core-listed at key consumer goods companies in the US. Real Estate Strategies Corporation advised Symrise as to the realistic current value of the real estate associated with the business acquisition. The Real Estate Strategies Corporation team was led by the Company's President & CEO, Andrew B. Zezas, SIOR, a 25 year award-winning corporate real estate advisor, author, and conference speaker.

Real Estate Strategies Corporation advises financial executives at management team-led public, private, and portfolio companies throughout North America. By creating and executing Business DRIVEN Real Estate Solutions, and by identifying Opportunities, Real Estate Strategies Corporation drives greater operational and financial performance for its clients. In the current economic environment, Real Estate Strategies Corporation's efforts are focused on uncovering, capturing, and re-purposing hidden liquidity in its clients' leased and owned real estate, and on supporting exit strategies and stakeholder objectives. By restructuring many of its clients' leases, Real Estate Strategies Corporation has reduced its clients' occupancy costs, increased their operational flexibility, and has mitigated their risk. In many cases its clients have realized seven figure present value cash benefits. **ACQ**

This announcement appears as a matter of record only

Symrise AG acquisition of Intercontinental Fragrances And Manheimer Fragrances

Legal Adviser to the Management Team



Financial Due Diligence Provider:



Legal Advise to the Vendor:



Tax Adviser:



Real Estate Advisor to Symrise:

